

wicked waystation

2023/24 WINTER RATE SCHEDULE & INFO

WHAT IS THIS PLACE?

We are a new, small family business with no truly comparable place in the region [that we know of, or could find!!] We are not quite what you would expect of a hostel..., nor are we an "AirBnB", Inn, Bed & Breakfast, Hotel or Motel... We are probably best described as a "shared vacation home" or "communal vacation accommodations"...? We are our own creature and creation – we hope you will like it here!!

OUR WINTER SEASON RATE SCHEDULE

We believe there is real value in what we are proposing to offer the Winter sports community and, while we indeed hope to offer more affordable accommodations to the area, that is certainly not our primary goal. *We aim to become a reliable, comfortable, warm & welcoming place of gathering for likeminded people while also supporting the local residents, culture and economy of our region!!* (We are not willing to compromise on our mission or quality of service in order to pursue lower costs.)

With that in mind, we have carefully crunched numbers and arrived at a tentative pricing table. Aiming to provide diverse opportunities for guests to stay with us and save, we are going to offer a *variety of tiered incentives*, as follows:

Below rates are per night, per person (one mattress!!)

Please note 10% combined local/VT Room Taxes will apply!!

Fridays & Saturdays (this Saturday rate may not be available for single Sat nights; a premium may apply*):

1 bed=\$80+tax

2 beds (full bunk set) = \$75ea+tax

3 beds [or more] (full bunk+trundle set) = \$70ea+tax

Non-Wednesday Weekdays (staying less than 3 nights):

1 bed = \$75+tax

2 beds (full bunk set) = \$70ea+tax

3 beds [or more] (full bunk+trundle set) = \$65ea+tax

OUR BEST, WICKED VALUE:

Wicked Wednesdays!! (any Single Wednesday night!!)

OR

any 3 consecutive nights, but Saturday! (choose any 3 nights between Sunday and Friday [yes, Friday is ok too!!])

1 bed = \$70+tax

2 beds (full bunk) = \$65ea+tax

3 beds [or more] (full bunk+trundle) = \$60ea+tax

OUR WICKED GOOD♥ RATE: \$60ea+tax

Available to ALL donating their time/skills while on snow!!

We appreciate the good in people – we care – we gladly and proudly extend this discounted rate to all:

- Youth coaching volunteers (JISP);
- Volunteer-members of organizations providing slope access to minorities/underprivileged communities;
- Adaptive program volunteers;
- Volunteer ski patrollers;
- Those completing a pledge/challenge towards a fundraising goal for a noteworthy cause.

*A premium may be charged for single Saturday nights at ~1.5 rate; thus, we will offer this option at a rate of \$120+tax per person (or, as per above, \$112.50ea of 2 guests, \$105ea of 3+ guests.) This is because offering single Saturday nights takes a huge toll on hosts as it often invalidates the rental of that bed for the two adjacent days (thus this option is usually just not available at local rentals/lodges.) We, however, understand that guests sometimes can only come for that particular night and our goal is to at least make it a possibility: this is what we are able to offer in lieu of the customary 2-night minimum requirement.

Likewise, a discount is applied to extended stays of 3 or more nights (even better if week-nights!), or larger groups taking the whole space as a complete unit. Contact us for exact fees for these options.

We also offer several other opportunities to save; the best way to be in the know is to follow our social media account on Facebook or Instagram: @wickedwaystation. Examples of our promotions are: Bunk-a-Buddy (BOGO) Week; or our Black History Month (discounted rates throughout the month of February to all within the Black Community); or Groundhog Day!!

We no longer have private rooms available as those are preferably rented to mountain workers and/or guests on a seasonal basis. We have some renovations planned and may be able to offer private rooms again in the Winter of 2024/25.

All reservations are NON-REFUNDABLE, however can be transferred to someone else. If you must cancel, we will open the space for booking by another guest. If [and only if!!] a new reservation is secured, we will refund your payment. Always let us know if you wish to cancel – we will try to help you to best of our ability (and availability!!) We are not magicians though, and we indeed have a very busy schedule – your best bet is to try to

find a friend/new guest to take your reservation so it can be transferred over!!

We will also allow rescheduling of reservations to alternative midweek nights. This is because we are usually able to accommodate this change without a significant impact to our booking capacity/availability (however, we strongly depend on the weekend income for the success of the business: we expect [hope to!] sell out on Fridays and Saturdays and therefore are unable to refund/reschedule for those dates!!)

We encourage guests to take on travel insurance if this is a concern - we are a very small business and do not have the financial strength to refund or reschedule cancelled weekend/holiday reservations due to injury, sickness (including Covid!) or other difficulties the guests may come across.

These are the best logistics we could devise considering high business costs and the level of service/quality we want to be able to offer our guests. It is a very comfortable, ample and nice space (and getting better and better as we continue renovations!!) It certainly is one of a kind in the area...!! 

We welcome [polite, kind!] feedback - we know it won't be a place for everyone, but hopefully it will be appreciated by many! Come try it out and decide for yourself!

(We cannot guarantee these prices will remain as the final numbers in the long run [we must "live and learn"!], but of course we will honor any bookings made now/in advance.)

Kind regards,

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