

WHAT IS THIS PLACE?

We are a new, small family business with no truly comparable place in the region [that we know of, or could find!] We are not quite what you would expect of a hostel..., nor are we an “AirBnB”, Inn, Bed & Breakfast, Hotel or Motel... We are probably best described as a “shared vacation home” or “communal vacation accommodations”...? We are our own creature and creation – we hope you will like it here!!

OUR WINTER RATE SCHEDULE

We believe there is real value in what we are proposing to offer the Winter sports community and, while we indeed hope to offer more affordable accommodations to the area, that is certainly not our primary goal. **We want to become a reliable, comfortable, warm & welcoming place of gathering for likeminded people while also supporting the local residents, culture and economy of our region!!** (We are not willing to compromise on our mission or quality to pursue low costs.)

With that in mind, we have been crunching numbers for several weeks and we have finally arrived at a tentative pricing table. Aiming to provide diverse opportunities for guests to stay with us and save, we are going to offer a **variety of tiered incentives**, as follows:

Below tentative rates are per night, per person[one mattress])
Please note 9% VT Hospitality Tax applies to all bookings!

Fridays & Saturdays* (this Saturday rate only applies when combined with another nights, not single Sat nights):

1 bed=\$80+tax

2 beds (full bunk set) = \$75ea+tax

3 beds [or more] (full bunk+trundle set) = \$70ea+tax

Non-Wednesday Weekdays (staying less than 3 nights):

1 bed = \$75+tax

2 beds (full bunk set) = \$70ea+tax

3 beds [or more] (full bunk+trundle set) = \$65ea+tax

OUR BEST VALUE:

Wicked Wednesdays!! (any Single Wednesday night!!)

OR

any 3 consecutive nights, but Saturday! (choose any 3 nights between Sunday and Friday [yes, Friday is ok too!!])

1 bed = \$70+tax

2 beds (full bunk) = \$65ea+tax

3 beds [or more] (full bunk+trundle) = \$60ea+tax

***A premium is charged for single Saturday nights at ~1,5 rate;** thus, we will offer this option at a rate of \$120+tax per person (or, as per above, \$112.50ea of 2 guests, \$105ea of 3+ guests.) This is because offering single Saturday nights takes a huge toll on hosts as it often invalidates the rental of that bed for the two adjacent days (thus this option is usually just not available

at local rentals/lodges.) We, however, understand that guests sometimes can only come for that particular night and our goal is to at least make it a possibility: this is what we are able to offer in lieu of the customary 2-night minimum requirement.

Likewise, a discount is applied to extended stays of 3 or more nights (even better if week-nights!), or larger groups taking the whole bunk room as a complete unit (10 beds.) Contact us for exact fees for these options. (Max capacity of the home is 16 guests [plus our tenant!])

We currently offer the two private rooms at fixed/flat rates (two nights minimum required or 1,5 fee applies):

Quad room (one queen, a twin and a trundle): \$200+tax

Double room (one SHORT/ANTIQUUE full bed): \$100+tax

All reservations are NON-REFUNDABLE, however can be transferred to someone else. If you must cancel, we will attempt to advertise and re-book the space. If [and only if!!] we are able to secure a new reservation, we will refund your payment. Always let us know if you wish to cancel – we will try to help you to best of our ability (and availability!!) We are not magicians though, and we indeed have a very busy schedule – your best bet is to try to find a friend/new guest to take your reservation so it can be transferred over!!

We will also allow the rescheduling of week-nights to other week-nights without penalties. This is because we are usually able to shuffle these dates around without impact to our booking availability (however, we strongly depend on the

weekend income for the success of the business: we expect [hope to!] sell out on Fridays and Saturdays and therefore are unable to refund/reschedule those dates!!)

We encourage guests to take on travel insurance if this is a concern - we are a very small business and do not have the financial strength to refund or reschedule cancelled reservations due to injury, sickness (including Covid!) or other difficulties the guests may come across.

These are the best logistics we could settle on considering business costs and the level of service/quality we want to be able to offer our guests. It is a really comfortable, ample and nice space already and, when we are done with the ultimate plan (likely next year!), it will also include a game lounge/room, plus 2 pet friendly rooms!! It really will be one of a kind in the area...!! 🧊 ❄️ 🏂

We welcome [polite, please!] feedback – we know it won't be a place for everyone, but hopefully it will be appreciated by many! Come try it out and decide for yourself!

(We cannot guarantee these prices will remain as the final numbers, but of course we will honor any bookings made now/in advance.)

Kind regards,
Thais
917-999-6793